

If you feel as though you can sell your home yourself, but just need a little guidance, and of course be listed in the Multiple Listing Service, then Massey Real Estate is the real estate firm for you!

We have several listing packages to hopefully suit everyone's needs. Our **Limited Service Listing, for \$500.00**, includes the following:

- A full detailed listing in the Triangle Multiple Listing Service
- An Enhanced listing on REALTOR.com
- Listing on Craig's list
- Listing on MasseyRealEstate.com
- We will e-mail you the names and contact information of all agents who show your home and will communicate your showing instructions through Centralized Showing Service
- We will place a For Sale By Owner sign and a For Sale by Massey Real Estate, listed in the MLS sign, along with a brochure box in the front yard
- We will give you the first 125 flyers to place in the box
- We will give you a professional binder filled with information on your home to be displayed so buyers can look through it.
- We will loan you a lockbox for the front door
- We will loan you a brochure box for the inside and give you the first 5 color flyer packets
- We will give you an offer to purchase and contract and go over any questions
- We will give you other forms that you will and/or may see through the transaction so you will be familiar with them
- We will give you a property disclosure statement
- We will purchase the home warranty for you and send the information to the closing attorney

For an additional \$250, we will give you unlimited real estate advice during the transaction.

The only thing you, the seller, has to do is hold any open houses, handle any additional marketing, handle negotiations and questions with agents and prospective buyers the seller must work with the buyer on inspections and negotiations as well as have all of the proper information to the lender and closing attorney.

The other #1 Big Rule, is that all Buyer's agents must be paid at least a commission of 2.5% from the proceeds of the sale, or by the seller at closing!

If this seems all too overwhelming, we do offer full service listings at 5% of the sales price. This commission is split between the Buyer's Agent and Massey Real Estate. Should during the Limited Service Process you decide to hire us to handle the entire closing, the amount paid is credited from the commission at closing.